

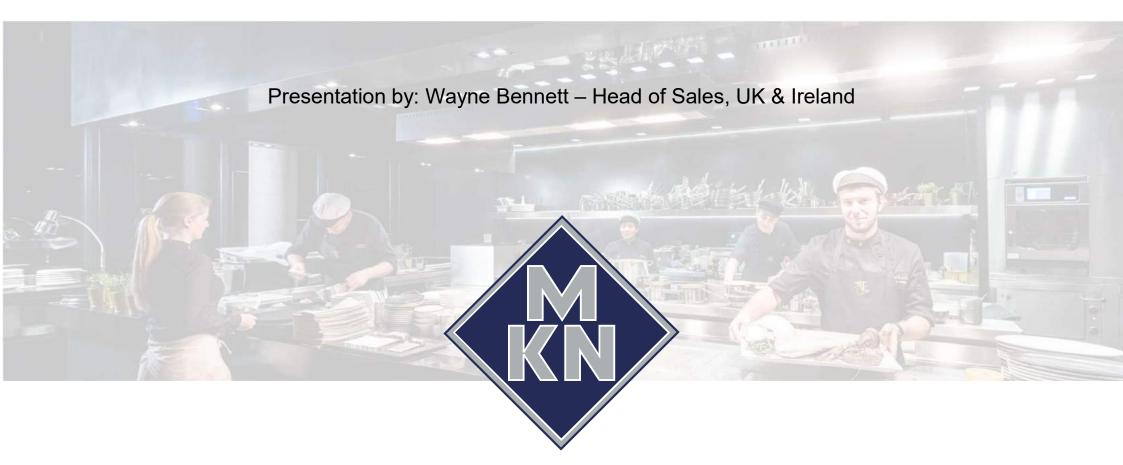
**Optimization of Appliance selection** 





The entire world of professional cooking





The entire world of professional cooking

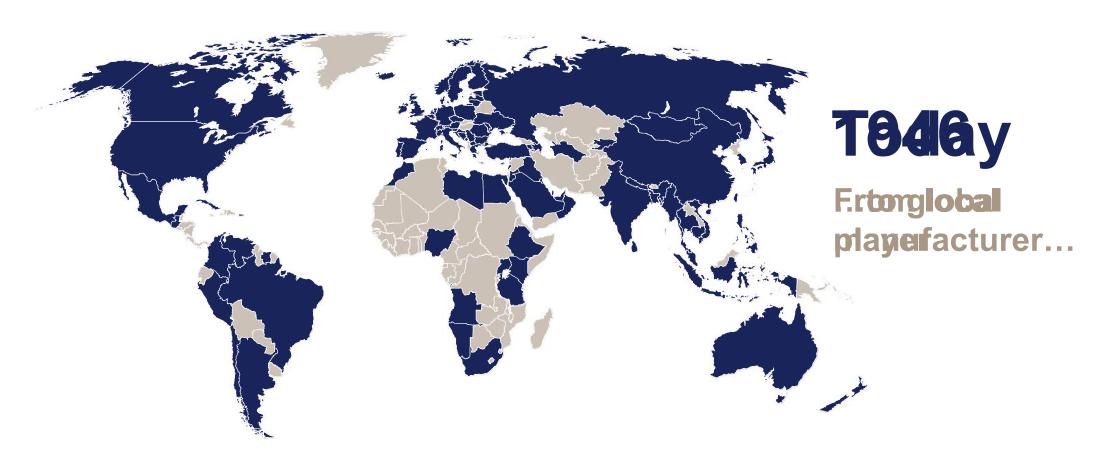


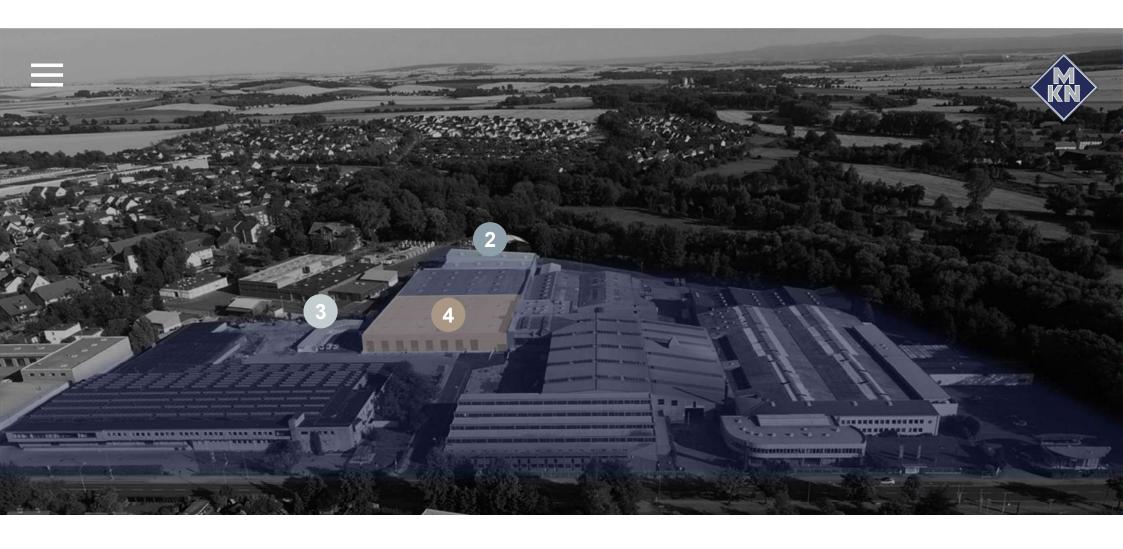


world of cooking











2014: State-of-the-art stainless steel processing line









#### Commercial kitchen equipment

Made in Germany



#### FlexiChef®

The multifunctional appliance – multi-award winner worldwide

**LEARN MORE** 



#### **Combi Steamers**

Outstandingly different

LEARN MORE



#### **Modular**

100% Modular professional kitchens

**LEARN MORE** 



#### Individual

Premium customized cooking suites

**LEARN MORE** 









## Current challenges in our daily world



Shortage of specialists & kitchen professionals



Lack of space



Flexibility & capacity



Working hours



Budget and investment



Economic efficiency



Quality



Sustainability



Hygiene and cleanliness



Health and safety



#### **High Performance** Redefined



#### **High Performance** Redefined



#### **High Performance** Redefined

#### **Evolution through technological progress**









99

With the introduction of the FlexiChef® we started a new chapter in the history of professional cooking technology.

FlexiChef® has not only improved efficiency and processes in professional kitchens, it has also made a sustainable impact on them.

# And what do our customers say...





#### The MKN FlexiChef®

Optimisation of kitchen processes



# The FlexiChef® is fun to work with and effectively motivates our team.

Thomas Langlotz, Lobetalarbeit e.V., Celle





#### **Multi-award winner!**

The MKN FlexiChef®





#### **Evolution through technological progress**





**PO29**20

The isuncoversisostomypcofetissuersal.kitchens!

1979 2002 2012 2012 2020

## **Evolution through technological progress**





**1979**MKN tilting bratt pan



**2002**Optima Express

Pressure cooking technology



2012

FlexiChef®

The innovation in professional kitchens!



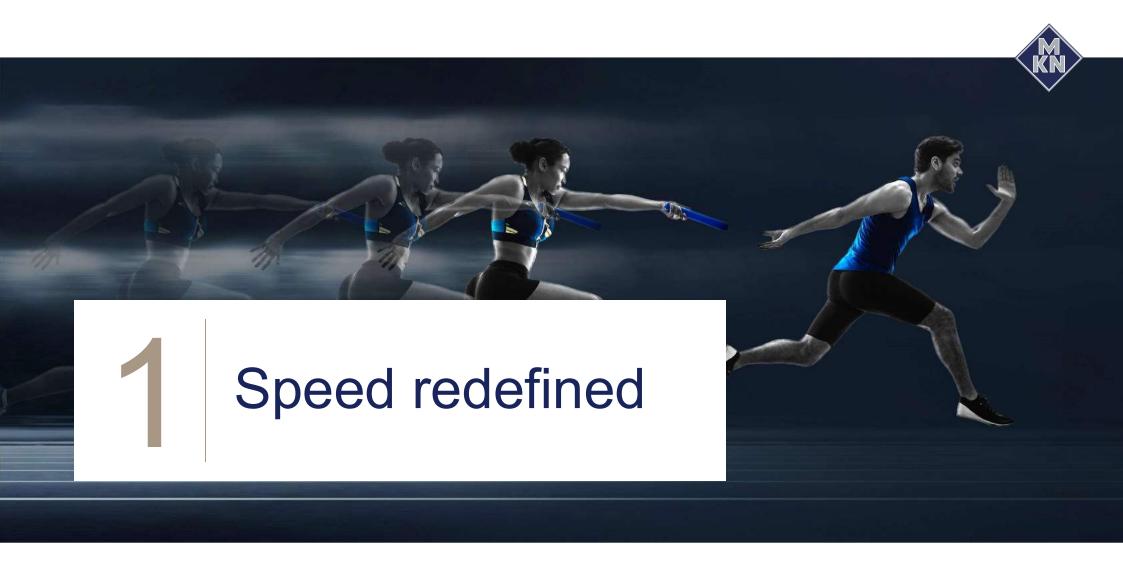
2020

FlexiChef® 2.0



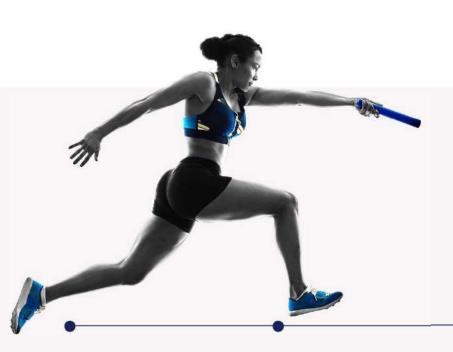
# Introducing the new FlexiChef® 2.0





#### Faster than ever! The FlexiChef® 2.01,5,6





**30% faster**<sup>4</sup> heating up to 200 degrees

30% faster<sup>4</sup>

water boiling

35% faster4

heating up to 275 degrees

2 x faster<sup>3</sup>

than conventional pressure cooking technology

3 x faster<sup>2</sup> than traditional cooking

## High speed production process<sup>1,5,6</sup>





#### ReadyXpress<sup>® 2</sup>

e.g. Beef Stew

FlexiChef® 2.0 approx. 48 min.

Conventional pressure cooking technology approx. 96 min.

Traditional cooking<sup>4</sup> approx. 150 min.

Production time

¹The production process includes heating up, searing, pressure cooking of beef goulash and pressure release |² option in FlexiChef® 2.0 |³ compared to conventional MKN pressure cooking technology |⁴ compared to conventional MKN equipment |⁵ with Express function |⁶ approx. figures

## Achieve your goals faster with the new FlexiChef® 1,5,6





40% faster4

opening and closing of the

#### 2x faster4

average reaction speed of the **MagicPilot** operating system

#### **Even faster**<sup>4</sup>

due to various support functions such as Quick Start, Favourites, SmartBoiling, automatic lid locking mechanism etc. Goal



# Cleaning & hygiene redefined





# Do you really think that professional chefs should be cleaning by hand nowadays?



"Our team is full of praise for the user-friendly SpaceClean® cleaning system."

Malte Tack, Vulkan Brewery Mendig





## SpaceClean® 2.0

The first and only automatic cleaning system for pans <sup>1</sup>

- Automatic intermediate cleaning in only 2 min <sup>2</sup>
- Cleaning without chemicals
- Better operational efficiency as the lid opens and closes automatically = no more manual locking
- "SpaceClean" quick start directly on your start screen
- Start/time preselection flexible cleaning whenever you like

<sup>1</sup> option in FlexiChef®

<sup>&</sup>lt;sup>2</sup> incl. set-up time





#### **Care & Protection**

New care function



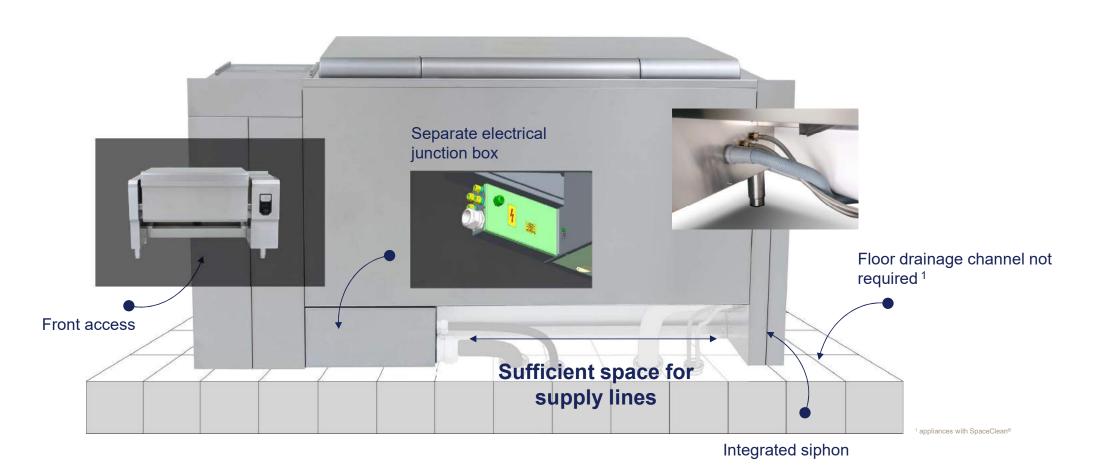
- · New care and protection function including systematic descaling
- Extended application of FlexiChef without need for water softening unit (up to 25 °dH)
- · Automatic display of care cycles



#### Install, connect and get started!

M KN

Easy installation and maintenance



#### More new features at a glance



Each single appliance is now **150 mm slimmer** 

Integrated siphon
An external siphon is
no longer required.

**TEAM appliance**Optimised transport in two separate pieces

IPX6
Protection against strong jets of water

**Simple connection** to MKN Optima appliances, no further space required/ no intermediate elements

**ServiceApp**Contactless fault diagnosis



#### High performance with low connected loads



The right size for every kitchen!



Size 1
Connected load 16 (12) kW



Size 2
Connected load 23 (17) kW



Size 3
Connected load 34 (26) kW

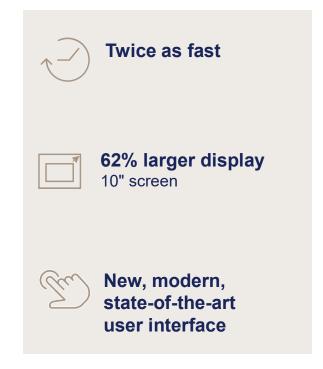




# The new operating concept MagicPilot



Larger, faster, better!











### **MKN Guided Cooking Concept**

Directing the user through the cooking process







#### **AutoChef**

Chef's know-how included. Food quality can be easily reproduced.



#### ChefsHelp

Step by step instructions through the cooking process.



Favourites and Quick Start



**BarcodeScan** 



**VideoAssist** 





### Multifunctionality to perfection



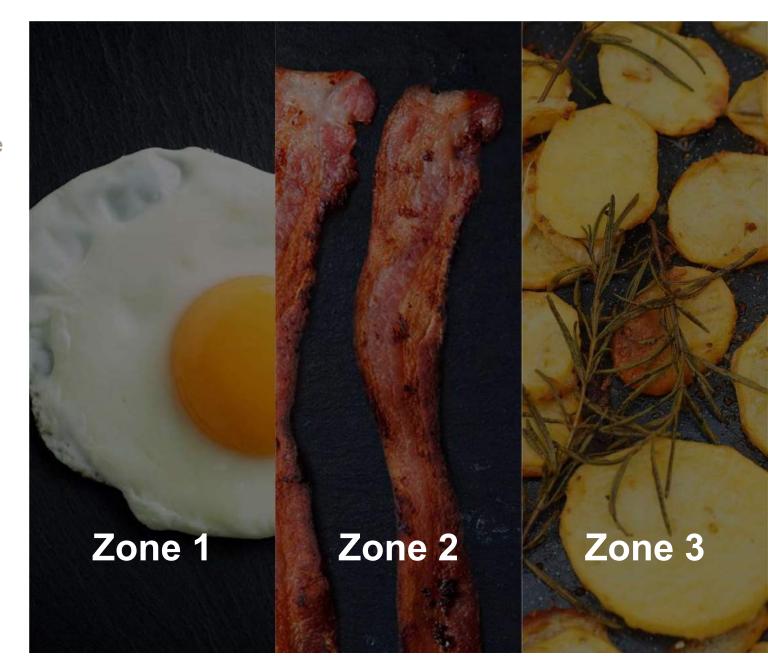


<sup>1</sup> option in FlexiChef®

### FlexiZone<sup>®</sup>

Prepare menu dishes in the FlexiChef simultaneously..

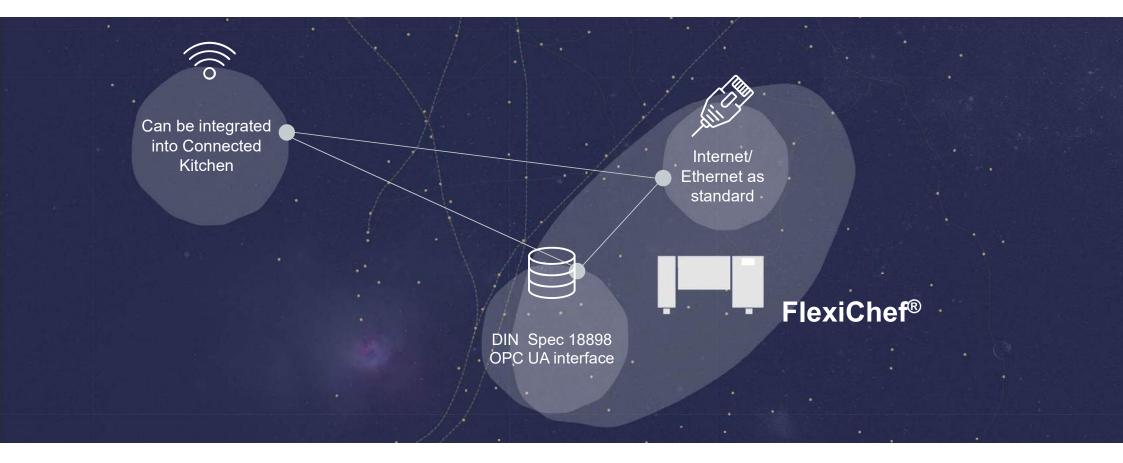
- Frying, cooking or deep frying on up to 3 zones
- Individual temperature for each zone (frying)
- Individual timing for each zone (frying, cooking and deep frying)





### **Connectivity redefined**







# Efficiency & sustainability redefined

### **SmartBoiling**

MKN's energy efficient water boiling process

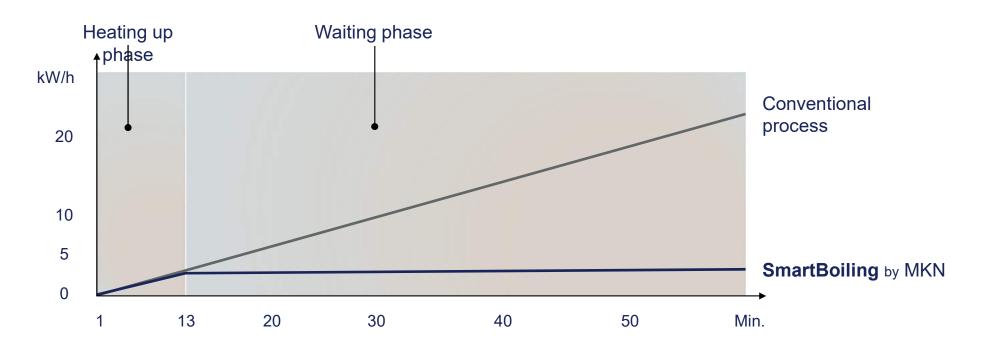




### **SmartBoiling**

### MKN's energy efficient water boiling process





Example of energy consumption when boiling and simmering 75 l water in FlexiChef® size 2. Additional energy requirement for ventilation has not been taken into account.











New Team version

5 Skillet pan options





Control panel on the left or right side







### The new FlexiChef® 2.0

#### All the highlights at a glance



#### More power

The new FlexiChef® is now faster than ever.



#### MagicPilot operating concept

Larger, faster, with a 62% larger display



#### Install, connect and get started

Even easier installation and maintenance as before



#### 150 mm less appliance depth

for single appliances



#### Quick Start & **Favourites**

Immediate access to your favourite function



#### SpaceClean® 2.0

The first and only automatic cleaning system for pans



#### **New Care Function**

for extended application without water softening unit



#### Easier transport<sup>1</sup>

by separating all TEAM appliances into 2 parts





#### Connectivity

The new FlexiChef® is internet compatible



#### **Guided Cooking**

Higher level of automation and various support functions



<sup>1</sup> compared to previous model



99

"The new FlexiChef 2.0 heats up extremely rapidly and is much faster than ever before.

I'm very satisfied with this super appliance. We use it every day."

Quote by a commercial caterer during the product trials

### FlexiChef® – next generation

The success story continues...







Innovative solutions for changing markets



## Challenges in the food service and catering market





high rents, little space



kitchens getting smaller



little space for preparation



Frontcooking/ Showcooking



wide variety of products desired



high hygiene requirements



high energyefficiency demands



should be able to be produced fast and fresh at any time



unskilled staff (shortage of skilled workers)







### **SpaceCombi**

The compact professional



approx. 40% narrower\*

full-featured combi steamer with 6 GN 1/1 inserts with a width of just **55 cm** 



Hygienic cooking chamber door with sealed triple glazing



Fits in every kitchen





### **Innovative solutions**

### For changing markets

#### SpaceCombi TEAM



**2**x

separate cooking space 2 types of cooking at the same time



approx. 40% narrower

compared to FlexiCombi®



full-featured combi steamers with 2 x 6 GN 1/1 inserts with a width of just 55 cm



Highest insert under 1,50 m



Hygienic cooking chamber door with sealed triple glazing



### Simply easy operation



With the MagicPilot & MKN Guided Cooking operating system



#### **MagicPilot**

- two separate cooking chambers in one device
- as easy to operate as a smartphone



#### **MKN Guided Cooking**

- AutoChef
- ChefsHelp
- Favourites
- VideoAssist
- BarcodeScan



2x Separate control at eye height



Process reliability even with external personnel

### **WaveClean® – Life Time Protection System**



Includes automatic cleaning





• completely clean with one cartridge



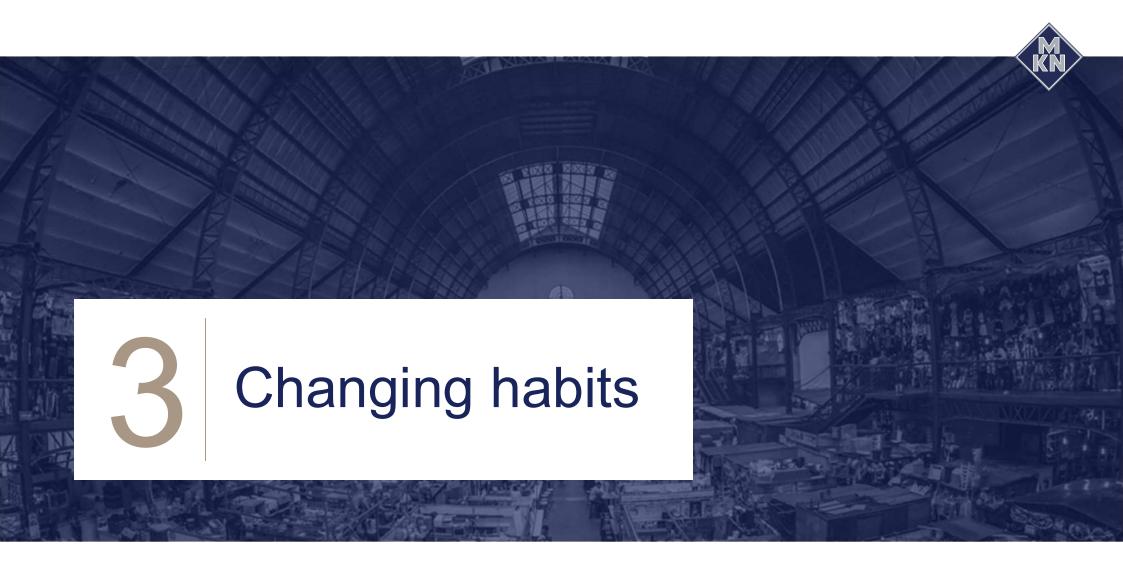
### Installation & maintenance made easy





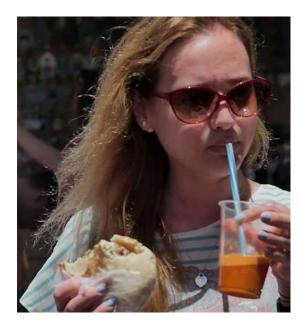
- easy front access
- work can be carried out by just one person
- installation and maintenance from the front
- electrics in just one drawer

















Trend:
Take Away



## New eating and lifestyle habits

Mobile society: on the move and on the fly









Sales Quick Service

Spend per customer visit

- · when working, shopping or travelling or delivery at home
- strong growth
- · new food concept with multicultural influences
- · Likely to see new outlets at petrol stations and in supermarket and retail
- · often where the relevant technology is not provided

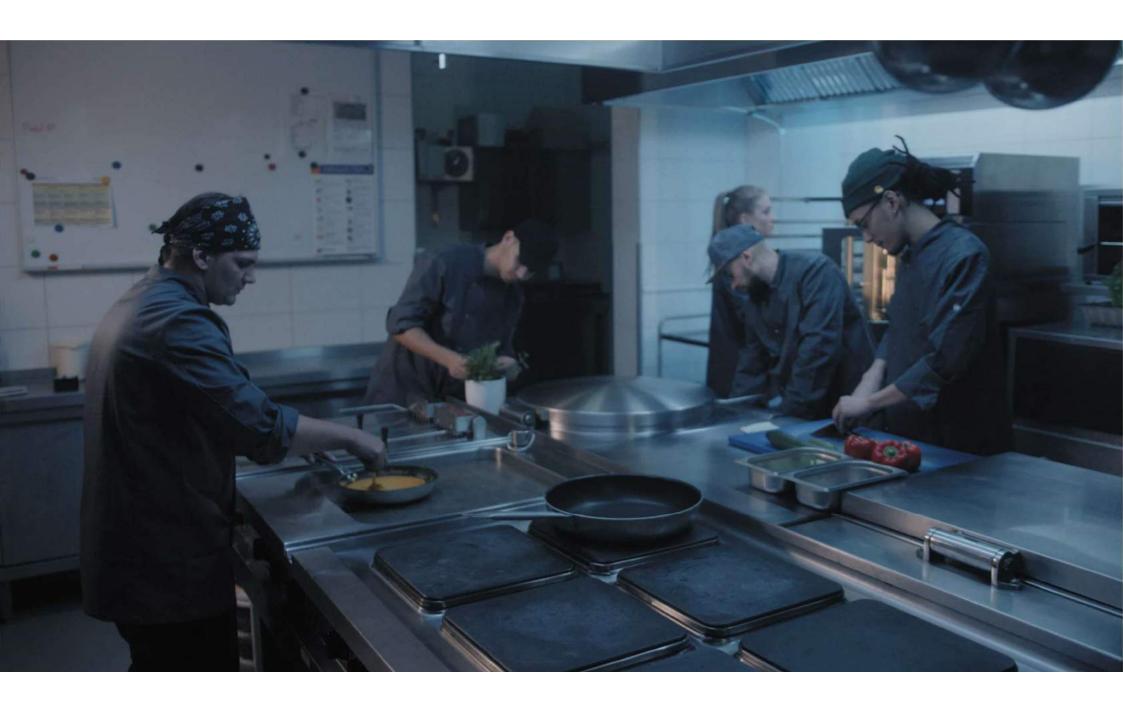
Source: Deutscher Fachverlag, 2017/2018 yearbook. Außer-Haus-Markt in Deutschland (Food service and catering market in Germany)

### The team player in a compact format

SpaceCombi TEAM and SpaceCombi Magic TEAM











### **SpaceCombi**

Magic TEAM

### Integrated hood

### MagicHood for comfortable climate

- no longer constrained to places with extraction system
- unpleasant odours, blue smoke and vapour are neutralised and steam condenses
- · simply remove the filter and clean in the dishwasher

Conquer new locations with the SpaceCombi Magic TEAM!





### conventional vs. modern



Simple hygiene because there are no gaps



Central water/wastewater (only one connection)



Simple installation



Narrow and ready for installation



Extraction system in device (no external extraction pipe)

### Sustainability

A matter close to our hearts







#### **Triple glazing**

Hygienic cooking chamber door with sealed triple glazing



#### GreenInside

Optimised energy and water consumption



#### **Connected load**

low connected load compared to MKR 6 FlexiCombi<sup>®</sup> with hood





### **Innovative solutions**

For changing markets



Thank you for your attention!