

WHY OFFER FINANCE OPTIONS WITH SHIRE LEASING?



Whether your customer needs to replace broken equipment or refit their entire commercial premises, paying the capital upfront can be a huge detriment to cash flow and budgetary challenge. Offering finance options can maximise your sales conversions, empowering customers to invest affordably by spreading costs for up to 5 years.



Hybrid funder model

As an independent funder with an Own Book facility exceeding £200m, as well as access to a panel of 30+ funders, we have the increased flexibility to arrange a tailored finance solution and increase your overall sales conversions.

Finance for one-offs and turnkey solutions

Whether it's a single asset, or a full premises refit, we can help your customers invest from £1000 upwards and even bundle multiple equipment into a single, affordable rental.

Finance for all business types

In addition to established Limited Companies, we will finance deals for a wide range of trading entities including New-starts, Sole Traders, Partnerships, Charities, Clubs and Schools or other LEA facilities.

Simple sales

As well as a dedicated Account Manager, our effective Fintech tools such as Shire Online make quoting and proposing applications simple. You

can even offer finance from your website with our Click2Finance e-commerce solution, allowing customers to choose Lease as a payment method directly from the web-basket.

Quick turnarounds

Our unrivalled online solutions can return auto acceptances within seconds. Where an auto-acceptance isn't possible, our in-house underwriters will go on to review and turnaround manual decisions on average within 2 hours.

Prepayment

We can pre-pay your accepted finance deals up to £25,000, giving you up to 8 weeks to arrange delivery and installation without damaging your cash flow. Your customer will only pay once they receive delivery or installation, making it a hassle-free experience for everyone.

24 hour invoice payments

Your invoices are paid in full within one working day of delivery/installation and receipt of all completed relevant documentation, removing the need to chase payments and reducing your risk.

To learn more about offering your business customers a finance option, or to request a quote for a customer opportunity, simply get in touch.

Call: 01827 689 39

Email: sales@shireleasing.co.uk

Finance is for business use customers only. All finance is subject to credit status, approval, terms and conditions. We recommend customers seek independent financial advice.

Shire Leasing PLC is Authorised and Regulated by the Financial Conduct Authority for certain types of consumer credit lending and credit related activities that are regulated under the Consumer Credit Act 1974 and by the Financial Services and Markets Act 2000.

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